

Datasheet

Estuate, The Oracle
Technology &
Applications Experts

Estuate is a global information technology services and licensing company. Estuate has more than 100 cumulative years in Oracle software experience. Our core focus is in Oracle-based applications development, integration and modernization. Estuate delivers insights, frameworks and best practices for your Database migration from MySQL, Microsoft SQL and Sybase to Oracle.

Estuate's "Center of Excellence" for Oracle applications and technology enables our customers to accelerate their time-to-value and lower their costs.

Why Estuate?

- 50+ reference-able Oracle customers that rely on Estuate's services to get the most from their Oracle investments.
- Former senior Oracle executives steeped in Oracle applications development combined with a consummate services culture.
- Expertise and tools to deliver customized solutions. We use knowledge and tools that were developed from historical consulting engagements that are proven and effective.

www.estuate.com

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How to make a clear choice between a free database server like MySQL and an enterprise database like Oracle?

Oracle Database is Better than MySQL for Critical Deployments

The world-class functionality in Oracle enables our clients to migrate their applications written using other databases, such as MySQL, Microsoft SQL Server and Sybase in a matter of weeks. Migrating databases and their accompanying applications is not a minor business undertaking. Adding to the mix a switch in database platforms is even more challenging. Our experienced migration services allow clients to reduce the time spent on IT labor-related costs by 35%--shifting the focus more on maintaining a competitive advantage--vital in today's fast-paced economy.

Reduce Your Migration Risks at Reasonable Cost

- Estuate is an Oracle Gold Partner, with a successful track record of working with Oracle for the past several years
- Estuate management team established Oracle's migration division
- Our flagship relationship with Oracle enables us to execute a wide range of database and application migrations to Oracle for our mutual clients
- Over 20 years of Oracle Technology experience:
 - From Oracle Database version 5.1 on
 - 80+ Oracle experts
 - Application modernization from legacy platforms to Oracle
- We provide a one-stop-shop for migrations: POCs, pilots and demos
- We execute our migration projects with a very competitive global right-shore delivery model - offshore, near-shore and onsite, as appropriate
- Strength in Oracle implementation and management of Oracle Applications family - E-Business Suite, PeopleSoft, Siebel and JDE, Oracle Business Intelligence & Data Warehouse, Oracle Database and Fusion Middleware.

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Great track record of Oracle client successes



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Hidden costs overlooked in open source databases

The many features available in commercial databases such as Oracle, SQL Server and IBM DB2 have rendered these database servers as “enterprise worthy.” In addition, open source databases over the past several years have also strived to become enterprise worthy. Granted, the initial low cost of acquisition and minimal hardware requirements make MySQL and PostgreSQL enticing choices. However, companies tend to overlook the total cost of ownership in a database acquisition:

- Both MySQL and PostgreSQL may lower cost, but not when deployed in larger and complex technologies.
- Besides the initial cost of purchase, one needs to address the cost of hiring and maintaining appropriate skill sets for the administration and maintenance of the database environments—not always easy to do
- Oracle with its 50% market share in the database market can provide efficient support whenever a problem arises

Aggressive Fixed Price Migration Package Services

Application Objects	Low Complexity	Medium Complexity	High Complexity
Tables	100	250	5000
Views	100	250	5000
Objects(Indexes, Groups, Roles, Users, Constraints,	<1000	<3000	5000
Procedures	40	75	100+
Functions	40	75	100+
Triggers	25	40	75
Price	\$25,000	\$50,000	\$75,000

In some cases, additional application-level changes may be required to complete the migration; we estimate these for each application, on a case-by-case basis.

We can handle all aspects of your Oracle migration. Are you ready?

For more information, please contact: info@estuate.com or Tel: 408.400.0680



ESTUATE
Extreme Service