

## **Estuate Service Offerings**

### **Dedicated Zuora Practice**

Estuate's Zuora practice includes engagement management, business solution development and business solutions architecture for Zuora ZBilling - ZPayments - ZFinance - ZQuotes, Z Force 360 as well as Salesforce managed package configurations, Salesforce profile based configurations, Product Catalog & Pricing, Recurring, Discounts, Overage Charge Models - Payment Gateway configuration & testing - hosted payment method i-frame - Zuora SOAP & REST API's. Our team has worked in cross-functional teams leading and managing Salesforce Developers, Solution Consultants and Solution Architects to implement Zuora and Salesforce based on customer requirements. We are designing project plans, functional and technical design specifications and requirement gathering documents for customers around customizations (using REST and SOAP API's) to the Zuora/Salesforce workflow. Our success with Zuora has established Estuate as the a go-to partner for Zuora for complex billing solutions/integrations.

### **Big Data, HP Vertica, & BI**

Estuate has completed many successful NoSQL/Big Data/ Cloud engagements with companies such as Expedia, Sprint, Franklin Templeton and Intuit. Estuate consultants have strong expertise in Big Data with tools/products such as; Hadoop, OpenStack, Hyperscale Cloud, and NoSQL (Mongo), Cassandra, Map-Reduce, Cloudera,, Biginsights, Hive, Pig and Hortonworks Our dedicated Vertica practice is staffed by trained, expert consultants with hands on Vertica expertise. Our experts have experience with all the industry leading databases such as Oracle, SQL Server, MYSQL, DB2, and leading DW products such as Netezza, Teradata, and Exadata. We have implemented Microstrategy, Cognos, SAS, SSAS, Oracle BI Apps, Hyperion, Endeca & OBIEE. We are also experts on QlikView, Tableau, Domo, Spotfire and have ETL expertise which includes Informatica, Pentaho, Talend and other tools.

### **IBM Optim Information Lifecycle Management**

We are specialists in IBM's Optim Solutions: Data Growth, Data Masking, Test Data Management, and Application Retirement. We have a dedicated Optim lab with over 80 trained consultants supporting work on multiple platforms such as Oracle E-Business Suite, PeopleSoft, Siebel, JDE and SAP.

### **Oracle Implementation and Application Management**

Estuate provides end-to-end implementation, upgrade and management of leading Oracle and Oracle acquired products such as Oracle E-Business Suite (EBS), PeopleSoft, Siebel, Endeca, Stellent, JDE, ATG and Hyperion.

### **Product Engineering Services**

Estuate offers product engineering services from requirements gathering to design/development to implementation/support. We have in-house expertise in leading- edge development platforms and integrations, including IOS, Android, IBM, Java, Microsoft .NET Framework, Oracle Applications Framework, and Force.com,

### Why Estuate?

Estuate is a global technology services company, headquartered in Sunnyvale, California, with additional offices in Canada, India and the UK. Estuate's key service offerings include Oracle, SAP, Microsoft and IBM technology implementation, custom application and product engineering, as well as business intelligence, Big Data and software management. Estuate's dedicated teams help clients throughout the technology lifecycle by aiding during the planning phase as well as the post-deployment phase.

Estuate focuses on building deep relationships with enterprise software companies through product engineering, and providing implementation and custom application development services to customers. We help our clients strategize to get the most from their technology reduce total cost of ownership and streamline daily software management tasks so that their internal teams can focus on critical business objectives. This innovative strategy creates win-win relationships with software partners and clients across a wide range of industries.

### Some of our 150+ Clients:



### Key Partners:



Feel free to contact us for more info at [sales@estuate.com](mailto:sales@estuate.com), call us at 408.400.0680 or visit us at: [www.estuate.com](http://www.estuate.com).

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