

Oracle Siebel Implementation Services

Businesses have become increasingly customer-centric in recent years, and that has led to a proliferation of customer relationship management tools. Oracle Siebel offers robust functionality, but it is important that businesses accommodate implementation with a mixture of planning, adapting business processes and user training. Estuate's Siebel implementation services help customers achieve the benefits of CRM software with minimal disruption to business activities. In addition, leveraging Estuate's expertise allows companies to better connect the deployment of Siebel to a unified IT strategy, closely aligning the technology with goals regarding key objectives. Estuate's Oracle Siebel Implementation services follow a comprehensive process that ensures the final configuration of the software meets each client's unique needs.

1. Evaluation

The process of effectively implementing Siebel is unique for each customer, which is why Estuate begins the process with a thorough evaluation of customers' systems, operational processes and overall goals. The extensive planning process allows businesses to better map out which features are necessary for their IT project implementation. Because Estuate's team of dedicated Oracle professionals has extensive experience with Siebel, they can identify which existing applications could be consolidated and which custom enhancements may be necessary following deployment.

2. Implementing Siebel

Estuate's in-depth knowledge of Oracle Siebel enables its team to assure a fast implementation process. The final product may also include custom enhancements such as unique interfaces so that essential business needs are met and end users are comfortable using the platform. The design and project requirements are clearly documented so that clients know every step of Estuate's process and can effectively evaluate the services. The final product results in a unique management system that is fine-tuned to meet specific customer demands.

3. Training and knowledge transfer

Estuate supplements its software services with consulting and training support to ensure that business units have access to the features they need. At the same time, consultants work with internal IT teams to share management best practices and ensure that all key stakeholders can make the most of Siebel.

4. Integration

One of the key challenges for any CRM program is the number of different applications it must draw data from in order to be effective. Estuate's wide breadth of industry experience and knowledge of Oracle technology enables it to reduce total cost of ownership by optimizing the integration process. Whether the company needs Siebel to draw on information from a custom marketing platform or an established e-commerce platform, Estuate can facilitate the process so that customers can leverage a fully integrated CRM solution.

Estuate: A strategic technology partner

Estuate works closely with its customers to ensure that Siebel adoption goes as smoothly as possible. Estuate's services are particularly beneficial because they combine specialized knowledge of Oracle technology with a wide breadth of experience in implementing CRM solutions in many operational environments. Estuate has improved the efficiency of software for customers in education, business, government and numerous other sectors. This significantly reduces the risk that a Siebel implementation will run into unexpected costs or require unplanned infrastructure investments. Because Estuate has worked with Siebel in diverse operating environments, any system changes will be identified before a project begins.

Estuate differentiates itself from other software services providers in two ways: through a close relationship with Oracle and an extreme service-driven culture. Many of the workers on Estuate's team have experience working for Oracle itself, and this provides them with a better understanding of the intricacies of the technology. Companies that choose Estuate gain the advantage of extreme service, meaning that they are investing in a strategic technology partner that provides value at every stage of the implementation process - from the early stages of proof of concept planning to post-deployment training and consulting. This ensures that customers are able to initiate future IT projects more efficiently and with a wider breadth of knowledge of their technological requirements.

Estuate supplements its services with comprehensive documentation of its processes. Whether in the form of an early proof of concept to demonstrate feasibility or a source code document to ensure that internal development teams are able to use Estuate's strategy in other implementations, Estuate empowers customers with the knowledge and skills they need to quickly move forward with their IT projects.

Feel free to contact us for more info at sales@estuate.com, call us at 408.400.0680 or visit us at: www.estuate.com

Follow us at:



United States

1183 Bordeaux Dr, Suite 22
Sunnyvale, CA 94089
USA
Phone : +1 408-400-0680
Fax : +1 408-400-0683

Canada

6083 A Yonge St, 2nd floor
Toronto
ON M2M 3W2
Canada
Phone : +1 408-400-0680

India

#41, 2nd Main Road
Industrial Area
Yelahanka New Town
Bengaluru, Karnataka
India 560 064
Phone : +91 80 6569 5999

United Kingdom

Nebula
17 Lytham, Amington,
Tamworth,
Staffs, B77 4QA
United Kingdom
Phone : +01 827 702 774